

MACULAR DEGENERATION ASSOCIATION, INC.

Financial Statements

December 31, 2023

MACULAR DEGENERATION ASSOCIATION, INC.
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INDEPENDENT AUDITOR'S REPORT

To the Board of Directors
Macular Degeneration Association, Inc.
Sarasota, Florida

Opinion

We have audited the accompanying financial statements of Macular Degeneration Association, Inc. (a nonprofit organization), which comprise the statement of financial position as of December 31, 2023, and the related statements of activities, functional expenses, and cash flows for the year then ended, and the related notes to the financial statements.

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of Macular Degeneration Association, Inc. as of December 31, 2023, and the changes in its net assets and its cash flows for the year then ended in accordance with accounting principles generally accepted in the United States of America.

Basis for Opinion

We conducted our audit in accordance with auditing standards generally accepted in the United States of America. Our responsibilities under those standards are further described in the Auditor's Responsibilities for the Audit of the Financial Statements section of our report. We are required to be independent of Macular Degeneration Association, Inc. and to meet our other ethical responsibilities in accordance with the relevant ethical requirements relating to our audit. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

Responsibilities of Management for the Financial Statements

Management is responsible for the preparation and fair presentation of the financial statements in accordance with accounting principles generally accepted in the United States of America, and for the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the financial statements, management is required to evaluate whether there are conditions or events, considered in the aggregate, that raise substantial doubt about Macular Degeneration Association, Inc.'s ability to continue as a going concern within one year after the date that the financial statements are available to be issued.

Auditor's Responsibilities for the Audit of the Financial Statements

Our objectives are to obtain reasonable assurance about whether the financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance but is not absolute assurance and therefore is not a guarantee that an audit conducted in accordance with generally accepted auditing standards will always detect a material misstatement when it exists. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control. Misstatements are considered material if there is a substantial likelihood that, individually or in the aggregate, they would influence the judgment made by a reasonable user based on the financial statements.

In performing an audit in accordance with generally accepted auditing standards, we:

- Exercise professional judgment and maintain professional skepticism throughout the audit.
- Identify and assess the risks of material misstatement of the financial statements, whether due to fraud or error, and design and perform audit procedures responsive to those risks. Such procedures include examining, on a test basis, evidence regarding the amounts and disclosures in the financial statements.

- Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of Macular Degeneration Association, Inc.'s internal control. Accordingly, no such opinion is expressed.
- Evaluate the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluate the overall presentation of the financial statements.
- Conclude whether, in our judgment, there are conditions or events, considered in the aggregate, that raise substantial doubt about Macular Degeneration Association, Inc.'s ability to continue as a going concern for a reasonable period of time.

We are required to communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit, significant audit findings, and certain internal control related matters that we identified during the audit.

Jakusovas & Company, P.L.

Jakusovas & Company, P.L.

Sarasota, Florida

February 23, 2024

MACULAR DEGENERATION ASSOCIATION, INC
STATEMENT OF FINANCIAL POSITION
AS OF DECEMBER 31, 2023

ASSETS

	2023	2022 Total (For comparative purposes only)
<u>Current Assets</u>		
Cash & equivalents	\$ 742,567	\$ 988,079
Due from related party	-	10,210
Prepaid expenses	15,324	980
Total Current Assets	757,891	999,269
Property & equipment, net	3,298	-
Total Non-Current Assets	3,298	-
<u>Other Assets</u>		
Investments	5,147,426	3,843,649
Total Other Assets	5,147,426	3,843,649
Total Assets	\$ 5,908,615	\$ 4,842,918

LIABILITIES AND NET ASSETS

<u>Current Liabilities</u>		
Accounts payables	\$ 165,036	\$ 122,305
Accrued expenses	9,167	11,606
Total Current Liabilities	174,203	133,911
Total Liabilities	174,203	133,911
<u>Net Assets</u>		
Net assets without donor restrictions	5,734,412	4,709,007
Total Net Assets	5,734,412	4,709,007
Total Liabilities and Net Assets	\$ 5,908,615	\$ 4,842,918

MACULAR DEGENERATION ASSOCIATION, INC
STATEMENT OF ACTIVITIES AND CHANGES IN NET ASSETS
FOR THE YEAR ENDED DECEMBER 31, 2023

	<u>2023</u>			<u>2022</u>
	<u>Without Donor</u>	<u>With Donor</u>	<u>Total</u>	<u>Total (For</u> <u>comparative</u> <u>purposes only)</u>
	<u>Restrictions</u>	<u>Restrictions</u>		
<u>Support and Revenue</u>				
Contributions	\$ 2,814,703	\$ -	\$ 2,814,703	\$ 2,459,504
Bequest	137,720	-	137,720	133,418
Grants	272,000	-	272,000	217,500
	<hr/>	<hr/>	<hr/>	<hr/>
Total Support and Revenue	3,224,423	-	3,224,423	2,810,422
<u>Expenses</u>				
Program services	1,421,931	-	1,421,931	1,345,300
General and administrative	388,367	-	388,367	309,609
Fundraising and development	626,444	-	626,444	513,253
Total Expenses	<hr/> 2,434,742	<hr/> -	<hr/> 2,434,742	<hr/> 2,168,162
<u>Other Income and Expenses</u>				
Dividend/Interest income	137,878	-	137,878	89,930
Realized gain/loss on sale of assets	336,002	-	336,002	(8,255)
Unrealized gain/loss on investments	<u>(238,156)</u>	<u>-</u>	<u>(238,156)</u>	<u>(605,407)</u>
	235,724	-	235,724	(521,732)
Change in net assets before transfers and releases	1,025,405	-	1,025,405	120,528
Net assets released from restrictions	-	-	-	-
Net Assets - beginning of year	<hr/> 4,709,007	<hr/> -	<hr/> 4,709,007	<hr/> 4,588,479
Net Assets - end of year	<hr/> <u>\$ 5,734,412</u>	<hr/> <u>\$ -</u>	<hr/> <u>\$ 5,734,412</u>	<hr/> <u>\$ 4,709,007</u>

MACULAR DEGENERATION ASSOCIATION, INC
STATEMENT OF FUNCTIONAL EXPENSES
FOR THE YEAR ENDED DECEMBER 31, 2023

	2023			Total Expenses	2022
	Program Services	General & Administrative	Fundraising & Development		Total (For comparative purposes only)
Advertising	\$ 52,159	\$ -	\$ -	\$ 52,159	\$ 47,680
Automobile	5,483	1,234	137	6,854	7,320
Advisory fee	509	35,706	13	36,228	38,863
Bank fees	10,811	2,433	270	13,514	12,301
Conference and education	-	-	-	-	-
Copywriting	6,390	1,420	6,390	14,200	13,200
Depreciation	-	174	-	174	-
Direct mailings	255,989	56,887	285,989	598,865	454,498
Dues & Subscriptions	1,766	397	44	2,207	7,405
Insurance	9,681	2,178	242	12,101	7,962
List Rental	69,090	15,353	69,090	153,533	84,009
Meals	118	26	3	147	3,543
Medical directors	50,000	-	-	50,000	174,997
Office expenses	32,011	7,203	800	40,014	46,287
Other	8,955	1,191	134	10,280	10,558
Payroll and taxes	478,688	179,547	10,091	668,304	575,178
Postage	253,239	55,806	251,126	560,171	457,417
Program Services	44,814	-	-	44,814	120,585
Professional fees	4,043	7,809	3	11,855	7,700
Rent	75,075	16,892	1,877	93,844	86,850
Supplies	4,013	-	-	4,013	-
Telephone	9,381	2,111	235	11,727	11,811
Travel	44,631	-	-	44,631	-
Website	5,107	-	-	5,107	-
Total Functional Expenses	\$ 1,421,931	\$ 386,367	\$ 626,444	\$ 2,434,742	\$ 2,168,162

MACULAR DEGENERATION ASSOCIATION, INC
STATEMENT OF CASH FLOWS
FOR THE YEAR ENDED DECEMBER 31, 2023

	<u>2023</u>	<u>2022 Total (For comparative purposes only)</u>
Cash flow from operating activities:		
Change in net assets	\$ 1,025,405	\$ 120,528
Adjustments to reconcile change in net assets to net cash flows from operating activities:		
Depreciation	174	-
Unrealized gain/loss on investments	238,156	605,407
Changes in operating assets and liabilities:		
Due from related party	10,210	-
Prepaid expenses	(14,344)	1,977
Accounts payable	42,731	5,022
Accrued expenses	(2,439)	5,680
Net cash provided by operating activities	<u>1,299,893</u>	<u>738,614</u>
Cash flow from investing activities:		
Purchase of investments	(1,548,877)	(470,015)
Purchase of property and equipment	3,472	-
Net cash (used) by investing activities	<u>(1,545,405)</u>	<u>(470,015)</u>
Cash flow from financing activities:		
PPP loan	-	-
Net cash provided by financing activities	<u>-</u>	<u>-</u>
Net increase (decrease) in cash	(245,512)	268,599
Cash and equivalents at the beginning of the year	<u>988,079</u>	<u>719,480</u>
Cash and equivalents at the end of the year	<u>\$ 742,567</u>	<u>\$ 988,079</u>
Supplemental disclosure of cash flow information:		
Cash paid for:		
Interest	<u>\$ -</u>	<u>\$ -</u>
Taxes	<u>\$ -</u>	<u>\$ -</u>

**MACULAR DEGENERATION ASSOCIATION, INC.
NOTES TO FINANCIAL STATEMENTS**

NOTE 1 - Organization and Summary of Significant Accounting Policies:

Organization

Macular Degeneration Association, Inc. ("The Organization"), a Virginia Corporation, was founded on June 29, 2010, as a not-for-profit. The main function of the Organization is to support medical research into the cause, cure, and treatment of Macular Degeneration disease and to inform the general public about Macular Degeneration disease. This involves the soliciting of funds via direct mail campaigns and the Organization's web site in support of its charitable and education programs. The Organization is dedicated to funding and developing sophisticated education and outreach programs to Macular Degeneration patients through education symposiums, website and mailing educational materials, and advocacy and awareness programs designed to provide Macular Degeneration patients with an improved quality of life.

In 2023, the Organization provided 20 educational symposiums. These events were provided through the support of two major pharmaceutical companies and others. The program allowed Macular Degeneration the opportunity to provide macular patients and caregivers an introduction to new treatment options, educate participants about the latest therapy and drug advances and provide a forum for physicians, patients and caregivers to share information.

Basis of Presentation

The accompanying financial statements have been prepared on the accrual basis of accounting and reflect all significant receivables, payables, and other liabilities in accordance with generally accepted accounting principles.

Net Assets

Net assets, public support, revenue, and gains are classified based on the existence or absence of donor-imposed restrictions. Accordingly, net assets and changes therein are classified and reported as follows:

Net assets without donor restrictions – Net assets that are not subject to donor-imposed restrictions. These net assets include all undesignated, board designated resources available for support of the Organization's operations, and expendable resources designated for special use by the Board.

Net assets with donor restrictions – Net assets subject to donor-imposed restrictions that may or will be met, either by actions of the Organization and/or the passage of time. When the purpose of the restriction is accomplished, these assets are reclassified to net assets without donor restrictions and reported in the Statement of Activities as net assets released from donor restrictions. However, if a restriction is fulfilled in the same time period in which the contribution is received, the Organization records the support as without donor restriction.

Cash and Cash Equivalents

For purposes of the statement of cash flows, the Organization considers money market funds and all highly liquid investments purchased with an original maturity of three months or less to be cash equivalents.

MACULAR DEGENERATION ASSOCIATION, INC.
NOTES TO FINANCIAL STATEMENTS

NOTE 1 - Organization and Summary of Significant Accounting Policies - Continued:

Investments

Investments in marketable securities with readily determinable fair values and all investments in debt securities are reported at their fair values in the Statement of Financial Position. Increases and decreases in fair value are recognized in the period in which they occur and the carrying values of the investments are adjusted to reflect these fluctuations. Net investment return (loss) is reported in the Statement of Activities and consists of interest and dividend income, realized and unrealized gains and losses, less external and direct internal investment expenses.

Promises to Give

Unconditional Promises to Give are recognized as revenue in the period received and as assets. Conditional Promises to Give are recognized only when the conditions on which they depend are substantially met and the promise becomes unconditional.

Property and Equipment

Property and equipment is reflected in the financial statements at cost, or if donated, at the estimated fair value on the date of donation. The Organization capitalizes all assets purchased greater than \$2,500. Depreciation expense is computed using the straight-line method over the estimated useful life of the assets which range from three to five years. Depreciation expense for 2023 totaled \$174.

Grants and Contributions

Grants and contributions are considered to be available for unrestricted use unless specifically restricted by the donor. Contributions received with donor stipulations that limit the use of donated assets are treated as net assets with donor restrictions. When the purpose of the restriction is accomplished, net assets with donor restrictions are reclassified to net assets without donor restrictions and reported in the statement of activities as net assets released from restrictions.

Bequests

Bequests are contributions that are recognized as revenues when the donor makes an unconditional promise to give to the organization at the net realizable value as estimated by management after consulting with the decedent's representative. Bequest revenue for the year ending December 31, 2023, totaled \$137,720.

Functional Expense Allocation

The costs of providing the various programs and supporting services have been detailed in the statement of functional expenses and summarized on a functional basis in the statement of activities. Expenses which are associated with a specific program, are charged directly to that program. Expenses which benefit more than one program, are allocated to the various programs based on relative benefit provided. Management and general expenses include those expenses that are not directly identifiable with any other specific function but provide for the overall support and direction of the Organization.

MACULAR DEGENERATION ASSOCIATION, INC.
NOTES TO FINANCIAL STATEMENTS

NOTE 1 - Organization and Summary of Significant Accounting Policies - Continued:

Estimates

The preparation of financial statements in accordance with accounting principles generally accepted in the United States of America requires management to make estimates and assumptions that affect reported amounts of assets and liabilities and disclosures of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenues and expenses during the reporting period. Accordingly, actual results could differ from those estimates.

Donated Services and In-kind Contributions

Contributions of donated professional and volunteer services that create or enhance non-financial assets or that require specialized skills, are provided by individuals possessing those skills, and would typically need to be purchased if not provided by donation, are recorded at their fair values in the period received. Donated materials, when received, are reflected in the accompanying statements at their estimated fair market values at date of receipt. A substantial number of volunteers have made significant contributions of their time to support the programs of the Organization. The estimated value of these donated services has not been recorded in the accompanying financial statements because it does not meet the criteria for recognition as donated revenue under generally accepted accounting principles.

Comparative Financial Statements

The financial statements include certain prior-year summarized comparative information in total but not by net asset class. Such information does not include sufficient detail to constitute a presentation in conformity with accounting principles generally accepted in the United States of America. Accordingly, such information should be read in conjunction with the Organization's financial statements for the year ended December 31, 2022, from which the summarized information was derived. Certain prior year accounts have been reclassified in order to conform to current year presentation.

NOTE 2 – Property and Equipment

Property and equipment at December 31, 2023, consisted of the following:

Office furniture and equipment	<u>\$ 3,472</u>
	3,472
Less: Accumulated depreciation	<u>(174)</u>
Net	<u>\$ 3,298</u>

NOTE 3 – Leases:

The Organization leases office space shared with a related nonprofit organization. The Organization's share of rent expense for the year ending December 31, 2023, totaled \$93,844.

NOTE 4 – Concentration of Credit Risk and Economic Risk:

The Organization has certain financial instruments that subject it to potential credit risk. Those financial instruments consist primarily of cash and cash equivalents, and investments. The Organization maintains these balances with financial institutions. At times, these balances may exceed the Federal Deposit Insurance Corporation insured limits. The

MACULAR DEGENERATION ASSOCIATION, INC.
NOTES TO FINANCIAL STATEMENTS

NOTE 4 – Concentration of Credit Risk and Economic Risk - Continued:

Organization has not experienced any loss on these accounts and believes there is no significant exposure of credit risk on cash and cash equivalents. Cash balances in excess of FDIC limits as of December 31, 2023, totaled \$396,842.

The Organization invests in a variety of investment vehicles, as described in Note 11. These investment securities are exposed to interest rate, market, credit, and other risks depending on the nature of the specific investment. Accordingly, it is reasonably possible that these factors will result in changes to the value of the Organization's investments, which could materially affect amounts reported in the financial statements.

NOTE 5 – Concentrations:

The Organization uses different vendors to provide lists of donor leads, postage and mailing coordination services during the year. Payment to these service providers each represents more than ten percent (10%) of the Organization's annual expenses for the year.

NOTE 6 – Advertising Costs:

Advertising costs are expensed as incurred. The costs incurred for the year ending December 31, 2023, totaled \$52,159.

NOTE 7 – Income Tax Status:

The Organization is exempt from federal income tax under Section 501(C)(3) of the Internal Revenue Code and qualifies for a charitable contribution deduction by individual donors. However, income from certain activities not directly related to the Organization's tax-exempt purpose is subject to taxation as unrelated business income. In addition, the Organization qualifies for the charitable contribution deduction under Section 170(b)(1)(A) and has been classified as an organization other than a private organization under Section 509(a)(2).

Management has evaluated the effect of an accounting standard relating to accounting for uncertainty in income taxes. Management has determined that the Organization had no uncertain income tax positions that could have a significant effect on the financial statements for the year ended December 31, 2023. The Organization's federal income tax returns for fiscal years ended December 31, 2022, 2021, and 2020, are subject to examination by the Internal Revenue Service, generally for three years after the federal income tax returns were filed.

NOTE 8 – Liquidity and Availability:

Financial assets available within one year of the Statement of Financial Position date for general expenditures are as follows:

Cash and cash equivalents	\$ 742,567
Investments	<u>5,147,426</u>
Total financial assets available within one year	<u>5,889,993</u>
Total financial assets available to management for general expenditures within one year	<u>\$5,889,993</u>

**MACULAR DEGENERATION ASSOCIATION, INC.
NOTES TO FINANCIAL STATEMENTS**

NOTE 9 – Related Party Transactions:

The Organization shares rent expense with a related nonprofit organization Parkinson Research Foundation (PRF). The CEO's daughter is employed by the Organization and earned \$28,150.

NOTE 10 – Allocation of Joint Costs:

The Organization allocates expenditures between program services, general and administrative, and fundraising activities, in accordance with the provisions of the American Institute of Certified Public Accountants' Statement of Position (SOP 98-2) "Accounting for Costs of Activities of Not-For-Profit Organizations That Includes Fundraising". The mission of the foundation is to help find a cure for Macular Degeneration disease through funding research, while providing education and services that improve the quality of life for Macular patients and caregivers.

In 2023, the Organization conducted activities that included (a) requests for contributions, (b) program services and (c) general and administrative components. These activities included direct mail fund raising campaigns and distribution of and introduction to educational information. The cost of conducting activities included a total of \$1,324,653 of joint costs which are not specifically attributable to a particular component of the activities. Joint cost for these activities have been allocated pursuant to SOP 98-2 as set forth in the Statement of Functional Expenses and include:

Fundraising	\$662,326
Educational programs	529,862
General and administrative	132,465

NOTE 11 – Long -Term Investments:

The components of investments at December 31, 2023 are summarized as follows:

	<u>Cost</u>	<u>Fair Value</u>	<u>Accumulated Unrealized Gain/Loss</u>
Cash and cash alternatives	\$ 35,462	\$ 35,462	\$ 0
Corporate equities	60,540	81,444	20,904
Other	<u>4,996,677</u>	<u>5,030,520</u>	<u>33,843</u>
Total	<u>\$5,092,679</u>	<u>\$5,147,426</u>	<u>\$ 54,747</u>

Investment activity for the year ended December 31, 2023 is comprised of the following:

Interest and dividends	\$137,878
Realized net gain/loss on investments	336,002
Unrealized net gain/loss on investments	(238,156)
Investment fees	<u>(36,228)</u>
Total investment return, net of investment expenses	<u>\$ 199,496</u>

MACULAR DEGENERATION ASSOCIATION, INC.
NOTES TO FINANCIAL STATEMENTS

NOTE 12 – Subsequent Events:

Subsequent events have been evaluated through February 23, 2024, which is the date the financial statements were available to be issued.