

**MACULAR DEGENERATION ASSOCIATION, INC.**

**Financial Statements**

December 31, 2024

**MACULAR DEGENERATION ASSOCIATION, INC.**  
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**DECEMBER 31, 2024**

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# JAKUSOVAS & COMPANY, P.L.

*A CERTIFIED PUBLIC ACCOUNTING FIRM*

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## INDEPENDENT AUDITOR'S REPORT

To the Board of Directors  
Macular Degeneration Association, Inc.  
Sarasota, Florida

### **Opinion**

We have audited the accompanying financial statements of Macular Degeneration Association, Inc. (a nonprofit organization), which comprise the statement of financial position as of December 31, 2024, and the related statements of activities, functional expenses, and cash flows for the year then ended, and the related notes to the financial statements.

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of Macular Degeneration Association, Inc. as of December 31, 2024, and the changes in its net assets and its cash flows for the year then ended in accordance with accounting principles generally accepted in the United States of America.

### **Basis for Opinion**

We conducted our audit in accordance with auditing standards generally accepted in the United States of America. Our responsibilities under those standards are further described in the Auditor's Responsibilities for the Audit of the Financial Statements section of our report. We are required to be independent of Macular Degeneration Association, Inc. and to meet our other ethical responsibilities in accordance with the relevant ethical requirements relating to our audit. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

### **Responsibilities of Management for the Financial Statements**

Management is responsible for the preparation and fair presentation of the financial statements in accordance with accounting principles generally accepted in the United States of America, and for the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the financial statements, management is required to evaluate whether there are conditions or events, considered in the aggregate, that raise substantial doubt about Macular Degeneration Association, Inc.'s ability to continue as a going concern within one year after the date that the financial statements are available to be issued.

### **Auditor's Responsibilities for the Audit of the Financial Statements**

Our objectives are to obtain reasonable assurance about whether the financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance but is not absolute assurance and therefore is not a guarantee that an audit conducted in accordance with generally accepted auditing standards will always detect a material misstatement when it exists. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control. Misstatements are considered material if there is a substantial likelihood that, individually or in the aggregate, they would influence the judgment made by a reasonable user based on the financial statements.

In performing an audit in accordance with generally accepted auditing standards, we:

- Exercise professional judgment and maintain professional skepticism throughout the audit.
- Identify and assess the risks of material misstatement of the financial statements, whether due to fraud or error, and design and perform audit procedures responsive to those risks. Such procedures include examining, on a test basis, evidence regarding the amounts and disclosures in the financial statements.

- Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of Macular Degeneration Association, Inc.'s internal control. Accordingly, no such opinion is expressed.
- Evaluate the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluate the overall presentation of the financial statements.
- Conclude whether, in our judgment, there are conditions or events, considered in the aggregate, that raise substantial doubt about Macular Degeneration Association, Inc.'s ability to continue as a going concern for a reasonable period of time.

We are required to communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit, significant audit findings, and certain internal control related matters that we identified during the audit.

*Jakusovas & Company, P.L.*

Jakusovas & Company, P.L.

Sarasota, Florida  
February 25, 2025

**MACULAR DEGENERATION ASSOCIATION, INC**  
**STATEMENT OF FINANCIAL POSITION**  
**AS OF DECEMBER 31, 2024**

**ASSETS**

	<b>2024</b>	<b>2023 Total (For comparative purposes only)</b>
<u><b>Current Assets</b></u>		
Cash & equivalents	\$ 1,975,066	\$ 742,567
Promise to give	403,050	-
Prepaid expenses	555	15,324
Total Current Assets	2,378,671	757,891
Property & equipment, net	1,979	3,298
Total Non-Current Assets	1,979	3,298
<u><b>Other Assets</b></u>		
Investments	5,375,785	5,147,426
Total Other Assets	5,375,785	5,147,426
Total Assets	\$ 7,756,435	\$ 5,908,615

**LIABILITIES AND NET ASSETS**

<u><b>Current Liabilities</b></u>		
Accounts payables	\$ 183,206	\$ 165,036
Accrued expenses	282	9,167
Total Current Liabilities	183,488	174,203
Total Liabilities	183,488	174,203
<u><b>Net Assets</b></u>		
Net assets without donor restrictions	7,572,947	5,734,412
Total Net Assets	7,572,947	5,734,412
Total Liabilities and Net Assets	\$ 7,756,435	\$ 5,908,615

**MACULAR DEGENERATION ASSOCIATION, INC**  
**STATEMENT OF ACTIVITIES AND CHANGES IN NET ASSETS**  
**FOR THE YEAR ENDED DECEMBER 31, 2024**

	<b>2024</b>			<b>2023</b>
	<b>Without Donor Restrictions</b>	<b>With Donor Restrictions</b>	<b>Total</b>	<b>Total (For comparative purposes only)</b>
<b><u>Support and Revenue</u></b>				
Contributions	\$ 3,531,458	\$ -	\$ 3,531,458	\$ 2,814,703
Bequest	443,342	-	443,342	137,720
Grants	240,000	-	240,000	272,000
<b>Total Support and Revenue</b>	<b>4,214,800</b>	<b>-</b>	<b>4,214,800</b>	<b>3,224,423</b>
<b><u>Expenses</u></b>				
Program services	1,642,769	-	1,642,769	1,421,931
General and administrative	373,841	-	373,841	386,367
Fundraising and development	677,457	-	677,457	626,444
<b>Total Expenses</b>	<b>2,694,067</b>	<b>-</b>	<b>2,694,067</b>	<b>2,434,742</b>
<b><u>Other Income and Expenses</u></b>				
Dividend/Interest income	347,794	-	347,794	137,878
Realized gain/loss on sale of assets	5,188	-	5,188	336,002
Unrealized gain/loss on investments	(35,180)	-	(35,180)	(238,156)
	317,802	-	317,802	235,724
<b>Change in net assets before transfers and releases</b>	<b>1,838,535</b>	<b>-</b>	<b>1,838,535</b>	<b>1,025,405</b>
<b>Net assets released from restrictions</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>
<b>Net Assets - beginning of year</b>	<b>5,734,412</b>	<b>-</b>	<b>5,734,412</b>	<b>4,709,007</b>
<b>Net Assets - end of year</b>	<b>\$ 7,572,947</b>	<b>-</b>	<b>\$ 7,572,947</b>	<b>\$ 5,734,412</b>

**MACULAR DEGENERATION ASSOCIATION, INC**  
**STATEMENT OF FUNCTIONAL EXPENSES**  
**FOR THE YEAR ENDED DECEMBER 31, 2024**

	2024			Total Expenses	2023 Total (For comparative purposes only)
	Program Services	General & Administrative	Fundraising & Development		
Advertising	\$ 56,212	\$ -	\$ -	\$ 56,212	\$ 52,159
Accounting	4,225	4,225	-	8,450	8,450
Automobile	2,626	591	66	3,283	6,854
Benefits	3,782	-	-	3,782	7,564
Agency Services Fees	-	-	36,000	36,000	72,000
Bank and Credit Card Fees	12,086	2,719	302	15,107	13,514
Copywriting	6,435	1,430	6,435	14,300	14,200
Data Management	12,890	2,865	12,890	28,645	57,290
Depreciation	-	1,319	-	1,319	174
Direct mailing Services	199,357	44,302	199,357	443,016	598,865
Direct Mail Processors	12,738	2,830	12,738	28,306	56,612
Dues & Subscriptions	4,451	1,002	111	5,564	2,207
Events	48,029	-	-	48,029	-
Grants	50,000	-	-	50,000	-
Insurance	784	176.00	20.00	980	12,101
Investment Fees	-	43,215	-	43,215	36,228
Honorariums	4,600	-	-	4,600	-
Meals	2,370	533	59	2,962	147
Marketing	643	145	16	804	-
Medical directors	50,000	-	-	50,000	50,000
Office Supply	47,227	10,626	1,180	59,033	40,014
Paper	39,446	8,766	39,446	87,658	-
Payroll Fee	269	60	7	336	-
Postage	289,036	63,771	286,970	639,777	560,171
Program Supplies	5,307	-	-	5,307	44,814
List Rental	69,472	15,439	69,472	154,383	-
Rent	83,264	18,734	2,082	104,080	93,844
Security	666	150	17	833	-
State Registration	2,339	526	58	2,923	-
Taxes	40,950	13,064	717	54,731	-
Telephone	5,591	1,258	140	6,989	11,727
Travel	39,935	-	-	39,935	44,631
Wages	547,479	136,095	9,374	692,948	-
Website	560.00	-	-	560.00	5,107
<b>Total Functional Expenses</b>	<b>\$ 1,642,769</b>	<b>\$ 373,841</b>	<b>\$ 677,457</b>	<b>\$ 2,694,067</b>	<b>\$ 1,788,673</b>

**MACULAR DEGENERATION ASSOCIATION, INC**  
**STATEMENT OF CASH FLOWS**  
**FOR THE YEAR ENDED DECEMBER 31, 2024**

	<b>2024</b>	<b>2023 Total (For comparative purposes only)</b>
Cash flow from operating activities:		
Change in net assets	\$ 1,838,535	\$ 1,025,405
Adjustments to reconcile change in net assets to net cash flows from operating activities:		
Depreciation	1,319	174
Unrealized gain/loss on investments	35,180	238,156
Changes in operating assets and liabilities:		
Promise to give	(403,050)	-
Due from related party	-	10,210
Prepaid expenses	14,769	(14,344)
Accounts payable	18,170	42,731
Accrued expenses	(8,885)	(2,439)
Net cash provided by operating activities	1,496,038	1,299,893
Cash flow from investing activities:		
Purchase of investments	(263,539)	(1,548,877)
Purchase of property and equipment	-	3,472
Net cash (used) by investing activities	(263,539)	(1,545,405)
Net increase (decrease) in cash	1,232,499	(245,512)
Cash and equivalents at the beginning of the year	742,567	988,079
Cash and equivalents at the end of the year	<b>\$ 1,975,066</b>	<b>\$ 742,567</b>
Supplemental disclosure of cash flow information:		
Cash paid for:		
Interest	\$ -	\$ -
Taxes	\$ -	\$ -

**MACULAR DEGENERATION ASSOCIATION, INC.**  
**NOTES TO FINANCIAL STATEMENTS**  
**DECEMBER 31, 2024**

**NOTE 1 - Organization and Summary of Significant Accounting Policies:**

**Organization**

Macular Degeneration Association, Inc. ("The Organization"), a Virginia Corporation, was founded on June 29, 2010, as a not-for-profit. The main function of the Organization is to support medical research into the cause, cure, and treatment of Macular Degeneration disease and to inform the general public about Macular Degeneration disease. This involves the soliciting of funds via direct mail campaigns and the Organization's web site in support of its charitable and education programs. The Organization is dedicated to funding and developing sophisticated education and outreach programs to Macular Degeneration patients through education symposiums, website and mailing educational materials, and advocacy and awareness programs designed to provide Macular Degeneration patients with an improved quality of life.

In 2024, the Organization provided 20 educational symposiums. These events were provided through the support of two major pharmaceutical companies and others. The program allowed Macular Degeneration the opportunity to provide macular patients and caregivers an introduction to new treatment options, educate participants about the latest therapy and drug advances and provide a forum for physicians, patients and caregivers to share information.

**Basis of Presentation**

The accompanying financial statements have been prepared on the accrual basis of accounting and reflect all significant receivables, payables, and other liabilities in accordance with generally accepted accounting principles.

**Net Assets**

Net assets, public support, revenue, and gains are classified based on the existence or absence of donor-imposed restrictions. Accordingly, net assets and changes therein are classified and reported as follows:

Net assets without donor restrictions – Net assets that are not subject to donor-imposed restrictions. These net assets include all undesignated, board designated resources available for support of the Organization's operations, and expendable resources designated for special use by the Board.

Net assets with donor restrictions – Net assets subject to donor-imposed restrictions that may or will be met, either by actions of the Organization and/or the passage of time. When the purpose of the restriction is accomplished, these assets are reclassified to net assets without donor restrictions and reported in the Statement of Activities as net assets released from donor restrictions. However, if a restriction is fulfilled in the same time period in which the contribution is received, the Organization records the support as without donor restriction.

**Cash and Cash Equivalents**

For purposes of the statement of cash flows, the Organization considers money market funds and all highly liquid investments purchased with an original maturity of three months or less to be cash equivalents.

**MACULAR DEGENERATION ASSOCIATION, INC.**  
**NOTES TO FINANCIAL STATEMENTS**  
**DECEMBER 31, 2024**

**NOTE 1 - Organization and Summary of Significant Accounting Policies - Continued:**

**Investments**

Investments in marketable securities with readily determinable fair values and all investments in debt securities are reported at their fair values in the Statement of Financial Position. Increases and decreases in fair value are recognized in the period in which they occur and the carrying values of the investments are adjusted to reflect these fluctuations. Net investment return (loss) is reported in the Statement of Activities and consists of interest and dividend income, realized and unrealized gains and losses, less external and direct internal investment expenses.

**Promises to Give**

Unconditional Promises to Give are recognized as revenue in the period received and as assets. Conditional Promises to Give are recognized only when the conditions on which they depend are substantially met and the promise becomes unconditional.

**Property and Equipment**

Property and equipment is reflected in the financial statements at cost, or if donated, at the estimated fair value on the date of donation. The Organization capitalizes all assets purchased greater than \$2,500. Depreciation expense is computed using the straight-line method over the estimated useful life of the assets which range from three to five years. Depreciation expense for 2024 totaled \$1,319.

**Grants and Contributions**

Grants and contributions are considered to be available for unrestricted use unless specifically restricted by the donor. Contributions received with donor stipulations that limit the use of donated assets are treated as net assets with donor restrictions. When the purpose of the restriction is accomplished, net assets with donor restrictions are reclassified to net assets without donor restrictions and reported in the statement of activities as net assets released from restrictions.

**Bequests**

Bequests are contributions that are recognized as revenues when the donor makes an unconditional promise to give to the organization at the net realizable value as estimated by management after consulting with the decedent's representative. Bequest revenue for the year ending December 31, 2024, totaled \$443,342.

**Functional Expense Allocation**

The costs of providing the various programs and supporting services have been detailed in the statement of functional expenses and summarized on a functional basis in the statement of activities. Expenses which are associated with a specific program, are charged directly to that program. Expenses which benefit more than one program, are allocated to the various programs based on relative benefit provided. Management and general expenses include those expenses that are not directly identifiable with any other specific function but provide for the overall support and direction of the Organization.

**MACULAR DEGENERATION ASSOCIATION, INC.**  
**NOTES TO FINANCIAL STATEMENTS**  
**DECEMBER 31, 2024**

**NOTE 1 - Organization and Summary of Significant Accounting Policies - Continued:**

**Estimates**

The preparation of financial statements in accordance with accounting principles generally accepted in the United States of America requires management to make estimates and assumptions that affect reported amounts of assets and liabilities and disclosures of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenues and expenses during the reporting period. Accordingly, actual results could differ from those estimates.

**Donated Services and In-kind Contributions**

Contributions of donated professional and volunteer services that create or enhance non-financial assets or that require specialized skills, are provided by individuals possessing those skills, and would typically need to be purchased if not provided by donation, are recorded at their fair values in the period received. Donated materials, when received, are reflected in the accompanying statements at their estimated fair market values at date of receipt. A substantial number of volunteers have made significant contributions of their time to support the programs of the Organization. The estimated value of these donated services has not been recorded in the accompanying financial statements because it does not meet the criteria for recognition as donated revenue under generally accepted accounting principles.

**Comparative Financial Statements**

The financial statements include certain prior-year summarized comparative information in total but not by net asset class. Such information does not include sufficient detail to constitute a presentation in conformity with accounting principles generally accepted in the United States of America. Accordingly, such information should be read in conjunction with the Organization's financial statements for the year ended December 31, 2023, from which the summarized information was derived. Certain prior year accounts have been reclassified in order to conform to current year presentation.

**NOTE 2 – Property and Equipment**

Property and equipment at December 31, 2024, consisted of the following:

Office furniture and equipment	\$ 3,472
	3,472
Less: Accumulated depreciation	<u>(1,493)</u>
Net	<u>\$ 1,979</u>

**NOTE 3 – Leases:**

The Organization leases office space shared with a related nonprofit organization. The Organization's share of rent expense for the year ending December 31, 2024, totaled \$72,000.

**NOTE 4 – Concentration of Credit Risk and Economic Risk:**

The Organization has certain financial instruments that subject it to potential credit risk. Those financial instruments consist primarily of cash and cash equivalents, and investments. The Organization maintains these balances with financial institutions. At times, these balances may exceed the Federal Deposit Insurance Corporation insured limits. The

**MACULAR DEGENERATION ASSOCIATION, INC.**  
**NOTES TO FINANCIAL STATEMENTS**  
**DECEMBER 31, 2024**

**NOTE 4 – Concentration of Credit Risk and Economic Risk - Continued:**

Organization has not experienced any loss on these accounts and believes there is no significant exposure of credit risk on cash and cash equivalents. There were no cash balances in excess of FDIC limits as of December 31, 2024.

The Organization invests in a variety of investment vehicles, as described in Note 11. These investment securities are exposed to interest rate, market, credit, and other risks depending on the nature of the specific investment. Accordingly, it is reasonably possible that these factors will result in changes to the value of the Organization's investments, which could materially affect amounts reported in the financial statements.

**NOTE 5 – Concentrations:**

The Organization uses different vendors to provide lists of donor leads, postage and mailing coordination services during the year. Payment to these service providers each represents more than ten percent (10%) of the Organization's annual expenses for the year.

**NOTE 6 – Advertising Costs:**

Advertising costs are expensed as incurred. The costs incurred for the year ending December 31, 2024, totaled \$56,212.

**NOTE 7 – Income Tax Status:**

The Organization is exempt from federal income tax under Section 501(C)(3) of the Internal Revenue Code and qualifies for a charitable contribution deduction by individual donors. However, income from certain activities not directly related to the Organization's tax-exempt purpose is subject to taxation as unrelated business income. In addition, the Organization qualifies for the charitable contribution deduction under Section 170(b)(1)(A) and has been classified as an organization other than a private organization under Section 509(a)(2).

Management has evaluated the effect of an accounting standard relating to accounting for uncertainty in income taxes. Management has determined that the Organization had no uncertain income tax positions that could have a significant effect on the financial statements for the year ended December 31, 2024. The Organization's federal income tax returns for fiscal years ended December 31, 2023, 2022, and 2021, are subject to examination by the Internal Revenue Service, generally for three years after the federal income tax returns were filed.

**NOTE 8 – Liquidity and Availability:**

Financial assets available within one year of the Statement of Financial Position date for general expenditures are as follows:

Cash and cash equivalents	\$ 1,975,066
Promise to give	403,050
Investments	<u>5,375,785</u>
Total financial assets available within one year	<u>7,753,901</u>
Total financial assets available to management for general expenditures within one year	<u>\$ 7,753,901</u>

**MACULAR DEGENERATION ASSOCIATION, INC.**  
**NOTES TO FINANCIAL STATEMENTS**  
**DECEMBER 31, 2024**

**NOTE 9 – Related Party Transactions:**

The Organization shares rent expense with a related nonprofit organization Parkinson Research Foundation (PRF). The CEO's daughter is employed by the Organization and earned \$28,150.

**NOTE 10 – Allocation of Joint Costs:**

The Organization allocates expenditures between program services, general and administrative, and fundraising activities, in accordance with the provisions of the American Institute of Certified Public Accountants' Statement of Position (SOP 98-2) "Accounting for Costs of Activities of Not-For-Profit Organizations That Includes Fundraising". The mission of the foundation is to help find a cure for Macular Degeneration disease through funding research, while providing education and services that improve the quality of life for Macular patients and caregivers.

In 2024, the Organization conducted activities that included (a) requests for contributions, (b) program services and (c) general and administrative components. These activities included direct mail fund raising campaigns and distribution of and introduction to educational information. The cost of conducting activities included a total of \$1,432,942 of joint costs which are not specifically attributable to a particular component of the activities. Joint cost for these activities have been allocated pursuant to SOP 98-2 as set forth in the Statement of Functional Expenses and include:

Fundraising	\$ 716,471
Educational programs	573,177
General and administrative	143,294

**NOTE 11 – Long -Term Investments:**

The components of investments at December 31, 2024 are summarized as follows:

	<u>Cost</u>	<u>Fair Value</u>	<u>Accumulated Unrealized Gain/Loss</u>
Cash and cash alternatives	\$ 524,978	\$ 524,978	\$ 0
Corporate equities	2,139,417	2,179,479	40,062
Other	<u>2,642,178</u>	<u>2,671,327</u>	<u>29,149</u>
<b>Total</b>	<b><u>\$ 5,306,573</u></b>	<b><u>\$5,375,784</u></b>	<b><u>\$ 69,211</u></b>

Investment activity for the year ended December 31, 2024, is comprised of the following:

Interest and dividends	\$ 347,794
Realized net gain/loss on investments	5,188
Unrealized net gain/loss on investments	(35,180)
Investment fees	<u>(43,215)</u>
<b>Total investment return, net of investment expenses</b>	<b><u>\$ 274,587</u></b>

**MACULAR DEGENERATION ASSOCIATION, INC.  
NOTES TO FINANCIAL STATEMENTS  
DECEMBER 31, 2024**

**NOTE 12 – Subsequent Events:**

Subsequent events have been evaluated through February 25, 2025, which is the date the financial statements were available to be issued.